### WEBINAR

**11/12/18**  
“Getting to Great” Non-Profit Leadership Series: (formerly “Know Your Numbers”)  
P1: Purpose: Living your Values, Vision and Mission  
1.5 hours

**11/19/18**  
P2: People: Building a Strong Team of Staff and Volunteers  
1.5 hours

**11/26/18**  
P3: Performance: Measuring your Impact for Sustainability  
1.5 hours

**12/3/18**  
P4: Promote: Effectively Telling Your Story to the World  
1.5 hours

### DEKALB COUNTY COMMUNITY FOUNDATION

**10/24/18**  
Strategic Leadership for Nonprofit Staff & Boards  
Morning

**3/19/19**  
Strategic Planning for Small Organizations & Nonprofits  
Morning

### GIVING DUPAGE

**11/7/18**  
Budgeting and Understanding Financial Statements  
Morning

**1/15/19**  
Executive Director 101 - Nuts & Bolts  
Full Day

**2/21/19**  
Grant Writing  
Full Day

**3/5/19**  
The Lost Art of Listening  
Afternoon

**5/16/19**  
Strategic Planning - Reboot - Lessons Learned and Following Through  
Morning

**6/11/19**  
Leadership Lessons: Trying Times Demand Sound Leadership  
Full Day

### NIU-HOFFMAN ESTATES

**10/4/18**  
Government Communications 101: From Traditional Communications Tools to Popular Social Media Techniques  
Full Day

**4/11/19**  
Engineering for Non-Engineers: Infrastructure & Design the Questions to Ask  
Morning

### NIU-NAPERVILLE

**9/18/18**  
The Lost Art of Listening  
Afternoon

**10/18/18**  
Comparing Performance Measurement & Performance Management for Public Organizations: An Introduction - What’s The Difference? Why Are These Terms Confused & How Are They Related?  
Morning

**11/1/18**  
Fund Development 101: If You Don’t Know Where You Are Going; You Won’t Get There  
Morning

**11/9/18**  
Leadership Lessons: Trying Times Demand Sound Leadership  
Full Day

**12/4/18**  
Effective Presentations and Public Speaking  
Afternoon

**1/17/19**  
Constructing & Using Performance Measures  
Morning

**2/14/19**  
Trends in Employment Law and Collective Bargaining  
Morning

**2/26/19**  
Strategic Choices and I.T. Leadership: Where Are You Going and Who is Going to Lead?  
Morning

**3/7/19**  
Strategic Thinking and Planning for Small Organizations  
Morning

**3/28/19**  
Time Management & Organizational Skills  
Morning

**4/5/19**  
New Civics and the Impact of Globalization  
Full Day

**4/25/19**  
Are You Thinking About a Community Survey?: How, When, & Why  
Morning

**6/4/19**  
High Reliability Organizations: Are You at the Forefront of This Emerging Designation Where Failure is Not A Viable Option?